

Harrods Estates
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HARRODS ESTATES
LUXURY PROPERTY AGENTS

Established 1897

Joel Hughes

Sales Manager, Kensington

Summary

Joel joins Harrods Estates with 15 years residential agency experience working in Prime Central London. Joel prides himself on providing accurate, honest and professional advice to those looking to buy and sell in and around the Kensington area. His comprehensive market knowledge and extensive experience in handling all types of property transactions enables him to tackle difficult issues that can arise throughout the buying and selling process. Joel has built a prominent reputation within the industry building strong client relationships whilst providing a professional service

Experience

Partner at Cluttons LLP

- Day to day management of the sales teams
- Responsible for all property valuations and winning instructions
- Establishing targets, growth and development of two central London offices
- Setting and implementing sales strategies for agency teams to ensure objectives are met
- Promoting the brand and increasing market share in Prime Central London

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Education Oaklands College
St. Albans, Herts

St. Albans School
St. Albans, Herts

Specialist skills Sales Negotiation
Conducting Market Appraisals
Comparative market analysis
Strong organisational skills
Team management
Contract negotiations
Prime Central London Specialist
Customer service-orientated

Additional information

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