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HARRODS ESTATES  
LUXURY PROPERTY AGENTS

*Established 1897*

# Aaron Hopkins

London Residential Lettings

## Summary

After a successful period playing professional rugby based in London, Aaron embarked on a career in the property world. He started his career with a well-established boutique agent in Chelsea where his responsibilities included overseeing their property management sector of the business and looking after a portfolio of around 60 buildings specifically in the Royal borough, Mayfair and Knightsbridge. This allowed Aaron to build a great contact list and gain first-hand knowledge of the buildings in this part of London, their infrastructure and their residents.

After a year Aaron moved into sales and lettings within the same company allowing him to draw on many of the relationships forged previously from the property management and giving him a personal in-road into many of the area's most prestigious addresses. He has gained an in-depth knowledge of the local lettings market having lived and worked in the area for over 3 years.

Aaron joined the Knightsbridge Team in October 2015. He is determined to grow the Harrods Estates brand and continue the success of the Knightsbridge office.

Outside of work Aaron is a keen sportsman enjoying all sports but particularly Tennis in the summer months and still occasionally be seen on the rugby field! He also has a strong interest in collecting Antiques and original art both contemporary and classic.

## Experience

- Property Manager at Susan Metcalfe Residential. Looking after over 60 buildings and overseeing complete re-development projects from initial take-over to completion. All within Chelsea Kensington Mayfair and Knightsbridge
- Sales and Lettings Susan Metcalfe Residential
- Winning new business growing the portfolio
- Building new business relationships managing client relationships
- Increasing Sales revenue within a small office.

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## Education.

Downside School.

## Specialist Skills

Winning new instructions, managing existing client relationships, networking to create new relationships, improving revenue streams, winning new business, negotiating and closing deals.